



# Annual Report

*"That which you give to another will become your own sustenance; if you light a lamp for another, your own way will be lit." ~Nichiren*

## You Make it Possible!

Marie Marchand, Executive Director



There is a place for everyone at Friendship House. The word "community" is derived from the Latin *communitas*, which means 'gift of being together.' We value our relationships with our staff, residents, neighbors, partner agencies, volunteers, and you—our amazing donors. Through our varying roles, each of us offers different gifts. Together, we make Friendship House a healing community.

Our core values are compassion, respect, joy, and acceptance provided in a safe environment. We strive to actualize these values in our

interactions with all people. No matter who you are, we want you to feel welcome at Friendship House.



Friendship House Cafe opened on December 23.

In 2013, your generosity enabled us to expand our capacity, not only in terms of building a beautiful new facility, but also for our organization as a whole.

Thanks to you, Friendship House's 2013 general operating budget was as strong as ever. Thank you for believing in Friendship House and for trusting us to do good things with your money.

Just as we are looking back on 2013 with pride and celebration, our board and staff are looking forward by embarking on the development of our new Strategic Plan for 2014-2017.

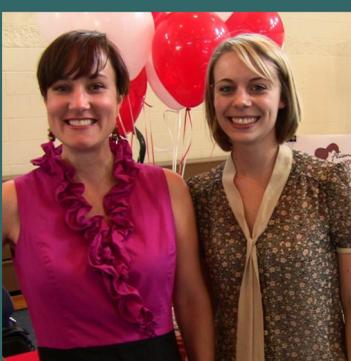
We are excited to keep you involved in our mission. You are an integral partner in the ongoing success of the Friendship House community!

## You Help Families to Heal

From healthcare and counseling to housing and jobs, Friendship House provides a breadth of referrals and support to families in need. Two delightful families stayed with us last summer. Denise and her three girls lived at Friendship House for four months after a fire consumed their home in Marysville. Amber and her two boys lived here for

almost three months. Their successes are a testament to the power and perseverance of the human spirit.

Women's House Manager Brenda Perkins works closely with every family to provide essential needs while connecting them to resources throughout the community.



# Thank You From the Treasurer

Tina Tate, 2013 Board Treasurer

As you can see from the statistics on the back page, 2013 was a good year for Friendship House financially. The capital campaign effectively spread the word not only about our building project, but also about the other great programs we offer. The capital campaign served as an opportunity for outreach to new donors and volunteers.

Our executive director works closely with our 12-member board of directors to ensure due diligence in ethical fundraising and fiduciary responsibility.

## Financial Facts:

—According to our 2012 audit, **79%** of our income goes directly to program services.

—In 2013, we welcomed **256** new donors to Friendship House.

—Our Net Assets at the end of 2011 were **\$537,820**.

—Our Net Assets at the end of 2012 were **\$764,871**.

## Breakdown of income by source (general operating):

- 50% Individual Donations
- 21% Government Grants
- 11% Private Foundations
- 5% Faith Congregations
- 5% Earned Income
- 4% Events
- 3% Local Businesses
- 1% Dividends & Interest

On behalf of our board of directors, staff, and the people we serve, I extend my gratitude for your kindness and generosity.

## 2013 Board Members

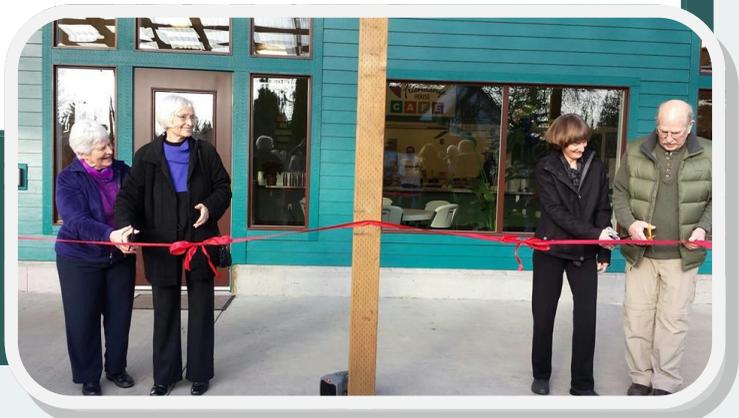
- Al Bird, President
- Josh Kelley, Vice President
- Dennis Taylor, Secretary
- Tina Tate, Treasurer
- Roy Martin
- Susan Custance
- Michael Custance
- Barbara Cheyney
- Sharon Dillon
- Stephanie Morgareidge
- Vicki Wesen
- Ryan Schols
- Jason Garten

## Staff Members

- Marie Marchand**  
Executive Director
- Brenda Perkins**  
Women's House Manager
- Kristie Kaaland**  
Men's House & Transitional Housing Manager
- Lindsey Vis**  
Development Associate
- Tom Hoffman**  
Kitchen Manager
- Blake Westhoff**  
Hunger to Hope Program Coordinator



Co-founder Buzzy Marsh and Tina Tate



Buzzy Marsh, Barbara Schaeffer, Sarah Hess and Al Bird cut the ribbon at the new Café.

# Building Hope & Healing

Friendship House started envisioning Hunger to Hope in early 2011. The vision was to improve the meal service by making it safe, healthy, and efficient while teaching Friendship House residents basic cooking skills and helping them to get jobs in the food service industry.

In 2012, Friendship House formed a partnership with the Jack and Shirley McIntyre Foundation. Together, we started planning the building project. The invitation to “think big” is rare in the nonprofit world. The mentality nonprofits operate out of is more often one of scarcity rather than

abundance. The invitation we received from the Jack and Shirley McIntyre Foundation opened up our minds to really assess community need, as well as envision our organization’s capacity to achieve. We were able to make decisions out of abundance.

In 2013, Friendship House served an average of 4,200 meals a month. Our hope is to increase that number so that no one goes hungry in Skagit County.



*“This was a fantastic project to work on! Friendship House had a great team assembled. We opened the building two days ahead of schedule and came in more than \$20,000 under budget.”* ~ Duke Fisher, Project Manager  
Chad Fisher Construction

## Volunteers Fill Plates & Hearts

Lindsey Vis, Development Associate

In 2013, many incredible volunteers donated their time and energy to supporting Friendship House. We rely on over a hundred people who serve us in a variety of ways, whether it’s directly serving the homeless or helping out behind the scenes to strengthen our capacity. Every job, large or small, makes a difference in our community.

Many different churches, service groups, and clubs volunteer at Friendship House. Each month, 18 different groups commit to bringing, preparing, and serving a meal in the Friendship House Café. Cornwall Church came in May to re-landscape the Women’s House yard and put in a new play area for the kids. First Evangelical Lutheran Church did some much needed yard work in

September. In November, the Sedro-Woolley Boys & Girls Club came to serve hot chocolate before the evening meal.

We also couldn’t do it without individual volunteers like Vicki Aslett, who comes in every week to manage our storage room and put together all our resident gifts for Christmas. Ken Taylor is committed to helping us digitize our paperwork to increase our efficiency. Dwight Holmes picks up our food commodities. Roger Myers picks up bread donations from Panera each week. David Lawrence comes in every other Tuesday to prepare delicious meals in the Café. There are countless other volunteers who have supported us in the kitchen, in the homes, and in the community. Many thanks for your heartfelt actions to improve people’s lives!

It takes a whole community of people to accomplish the goals of Friendship House. Thanks to our volunteers, we can succeed in our mission to feed, shelter, clothe, and heal those in need.

Kitchen Manager Tom Hoffman with volunteer U.S. Congresswoman Suzan DelBene.



## 2013 STATS

170

Men Housed

146

Women Housed

55

Children Housed

13,819

Bed-nights provided

50,273

Meals Served

Thousands

provided with clothing  
and other essential needs

845

Donors in 2013

1,738

Donors since 2009

\$388,981

2013 Budget

\$449,113

2013 Income (general  
operating budget only)

\$385,371

2013 Expenses (general  
operating budget only)

### CONTACT INFORMATION:

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Women's: 360.336.2418

Men's: 360.336.2135

Café: 360.873.8022

[www.skagitfriendshiphouse.org](http://www.skagitfriendshiphouse.org)

## Our Programs

Friendship House is a 501(c)(3) nonprofit organization that has been serving Skagit County since 1986. By providing basic needs and addressing some of the underlying causes of homelessness, Friendship House plays a vital role in reducing local homelessness.

Skagit County has the highest number of homeless individuals per capita in the state. According to the 2011 Skagit County Point-In-Time Count, 1,010 people find themselves in one of the following circumstances on any given night: sleeping in shelters; living in inhospitable

situations in other people's homes; living in an unsafe environment; or un-housed in the woods, under a bridge, or near the river. Two ways in which we respond are by providing warm, safe beds and hot, nutritious meals. Our services include:

- Emergency Housing (up to three months)
- Transitional Housing (up to nine months)
- Friendship House Café (meals three times daily, 365 days a year)
- Case Management
- Public Donation Room (clothing, hygiene products, and other necessities)
- Showers for the public
- Information and Referral

Friendship House is the largest provider of emergency housing in Skagit County and is the only shelter for single homeless men. Friendship House provides a place for healing and rebuilding. Our ultimate goal is for residents to leave Friendship House with the tools to lead abundant, self-sufficient lives.



**This publication generously  
underwritten by:**

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Michael & Susan Custance  
Marie Marchand